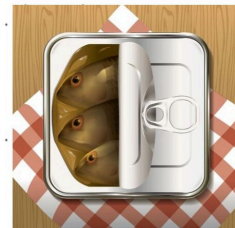




EN, FR, ES



## **MILLENNIAL SOLUTIONS FOR THE MULTILATERAL TRADING SYSTEM**

**MR. TRISTAN IRSCHLINGER, IISD**

**MS. KHOLOFEO KUGLER, ACWL**

**MR. MANUEL SANCHEZ MIRANDA, KING&SPALDING**

**DR. PAMELA UGAZ, UNCTAD**

**DR. LEONILA GUGLYA, IDEAS CENTRE (MODERATOR)**

**iDEAS** centre Geneva  
Partnership for development



# TIMELINE

## The History of the Global Trade [and certain Millennials]

from the Past to the Future

Historic  
Past



Chaos. Trade proceeds without rules.

1980  
-1994



Generation Y (Millennials) comes to the world. The Panelists are born on the 4 of the World's continents



The Uruguay Round Begins, Progresses and Concludes

2001  
-2012



Doha Development Round Begins.



Trade Facilitation and Fisheries Subsidies are added to the Agenda



Panelists graduate (... times) and start working in Geneva

2017



The TFA enters into force



The Appellate Body Crisis Begins



The WTO Fisheries Subsidies Negotiations Intensify; The work of the JSI on E-commerce begins

GATT



The GATT is concluded as a provisional solution establishing rules for trade in Goods.



The WTO is established (still as a Millennial!)

Malaysia — Prohibition of Imports of Polyethylene and Polypropylene

First dispute is brought to the WTO DSM



Millennials (including the Panelists) are growing up and do not care about the WTO yet

WTO AND E-COMMERCE

WTO Work Programme on E-commerce is established



WTO Members adopt the Trade Facilitation Agreement (TFA)



SDGs reinforce the WTO Fisheries Subsidies Mandate



Plurilateral negotiations on e-commerce are launched



The AB Crisis aggravates and is a vector of the WTO Reform



Millennials share their ideas at the WTO PF 19



The TFA is going stronger



The delivery on Fisheries Subsidies is expected in December

1947

1995 -  
2000

2013 -  
2016

2019



# Our Mentimeter

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**What is the most important characteristic of  
Millennial Generation?**

 Mentimeter

 0



# Millennials – the Panelists and... the WTO!

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# Born in the 80es

Born in a different era

On the  
different  
"sides"

In the 5 countries

On the 4 continents

**NB: 178 y.o. together and 35.6 on average!**

CREATED USING  
**POWTOON**



SOVIET UNION

CHINA

INDIA

PAKISTAN

FRANCE

EAST GERMANY

WEST GERMANY

SOUTH GERMANY

TURKEY

YUGOSLAVIA

# Schooled [and more] in the 90es



Meanwhile...





# In 2000es... (and on)

many degrees:

made in...

5 Bachelor's

9 Master's & Spec. graduate

2 PhDs (+ 2 in progress)



NB: [Over] Educated...

all images © jorge cham

CREATED USING  
**POWTOON**



# Next...

**67**

[cumulative] years of work,  
including

**39**

in trade  
in [at least]

**13**

countries

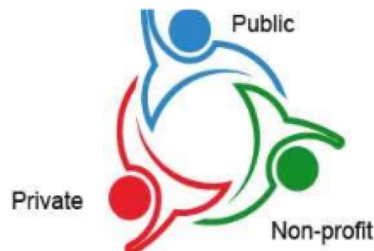
[Adventurous  
global  
citizens...]

**ACWL**



UNITED NATIONS  
UNCTAD

KING &  
SPALDING



**IISD**

**iDEAS** centre Geneva  
Partnership for development

CREATED USING  
**POWTOON**

# Some focus trade areas / tasks:

Settlement of trade-related disputes

E-commerce

STES

Fisheries subsidies

Accessions

Trade facilitation

WTO Reform

Investment Facilitation

TPRM

**And also...**

***we are a TEAM!***

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**POWTOON** 

# Dispute Settlement



*Kholofelo Kugler*  
ACWL

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# The Main Issues Causing the Current AB Deadlock

- Rule 15
- 90-day deadline
- Interpretation of law vs. facts
- “Advisory opinions”
- Precedent

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# Collaborative / Inclusive



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# Results / Goal-Oriented



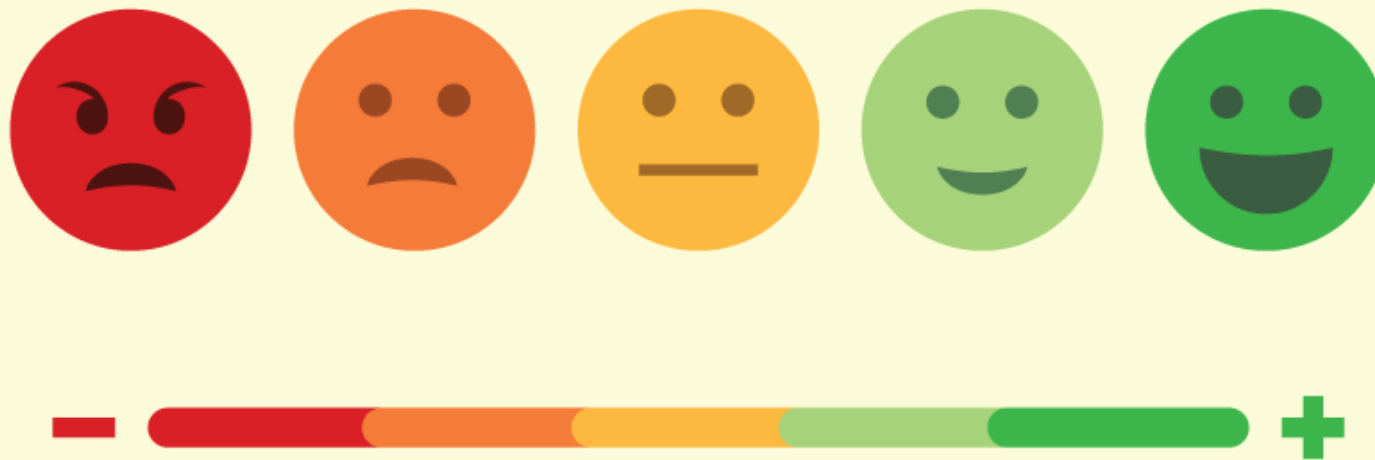
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# Transparent



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# Feedback-Focused



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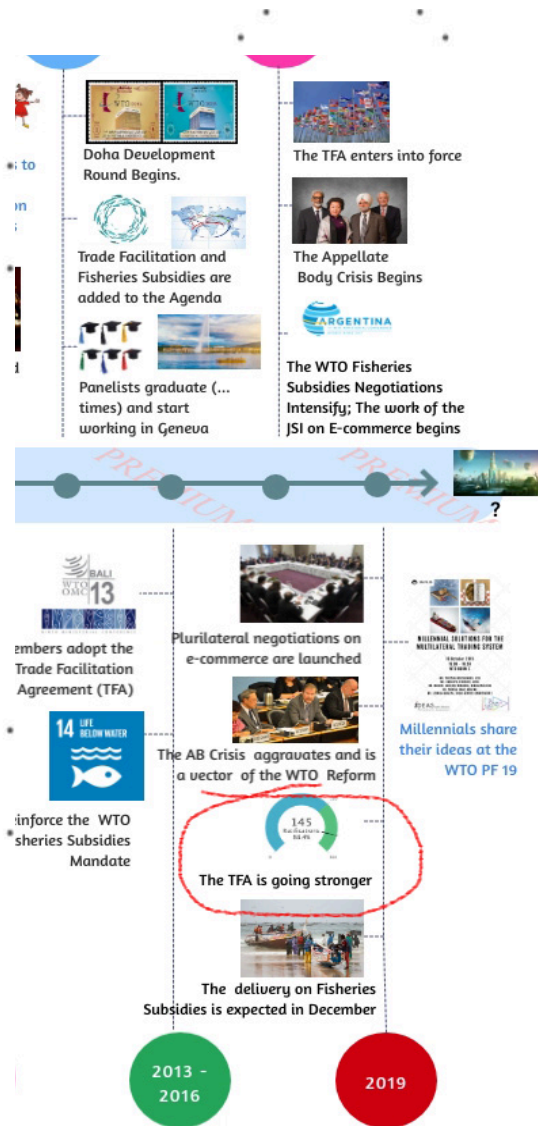


# The Silver Bullet?



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# Trade Facilitation

*Pamela Ugaz*

UNCTAD

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# Why are Millennials important for TFA implementation?

Generation X  
1960-79



Negotiations  
2004-13

Millennials  
1980-94



Implementation  
2017-2038

Generation Z  
1995-2010



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# Hurdles in the TFA implementation



Financial challenges



Resistance to change



Development challenges

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## Financial challenges



Fundraising



Finding the right balance



## Team-oriented



Regional approach



Enquiry point



Transparency



Single Window



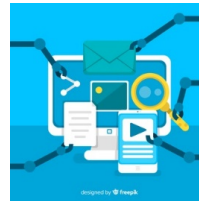
Test procedures

- South-south cooperation
- Regional Value Chain
- Increased trade and Diversification
- Harmonization
- Intra-regional to inter-regional

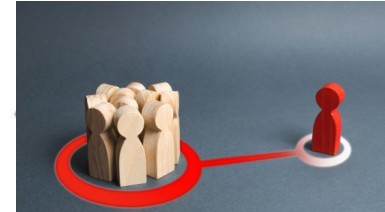
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## Resistance to change



Automation



Silo Mentality



## Flexibility

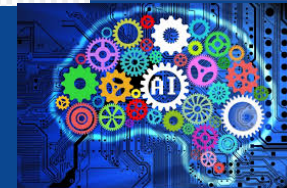
Change management



PEOPLE & CULTURE



Technologies



Coaching



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## Development challenges



Infrastructure



Human resources



Basic needs



## Global-Citizenry

Special and  
Differential  
Treatment

Economic  
Inclusion

Human  
Development



Self-  
determination



Costs



Diversificatio



SMEs



Revenu



FDI



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## Two messages



For governments:  
Include Millennials in  
the TF committees

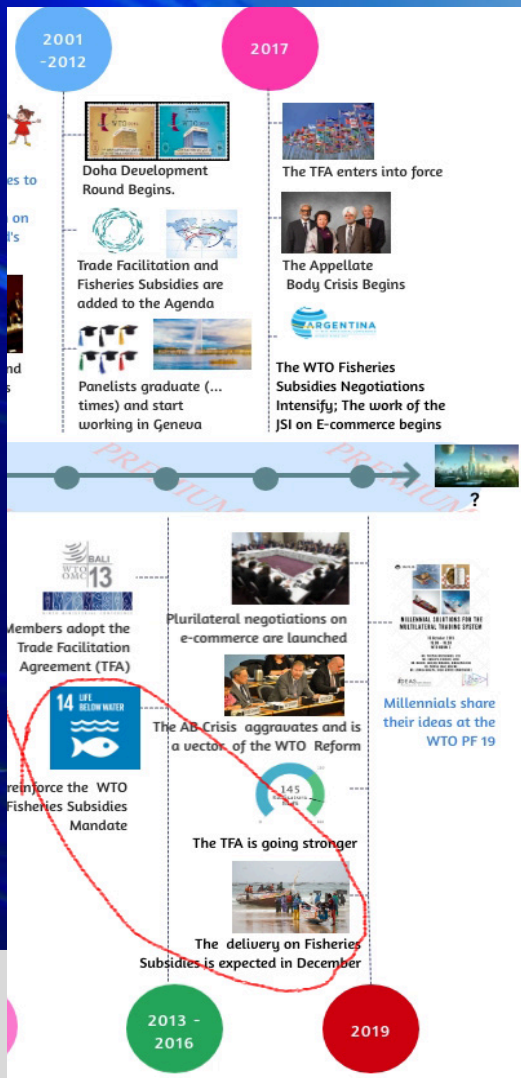


For Millennials:  
Participate actively in  
trade facilitation reforms

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# Fisheries Subsidies Negotiations

Tristan Irschlinger, IISD



# Three Millennial Characteristics to Succeed on Fisheries Subsidies



- Conscious (the Why)
- Impatient (the When)
- Pragmatic idealists (the How)



A large school of fish, possibly sardines, swimming in clear blue water. The fish are densely packed and moving in a coordinated manner, creating a sense of movement and unity. The water is a deep blue, and the fish have silvery scales that catch the light.

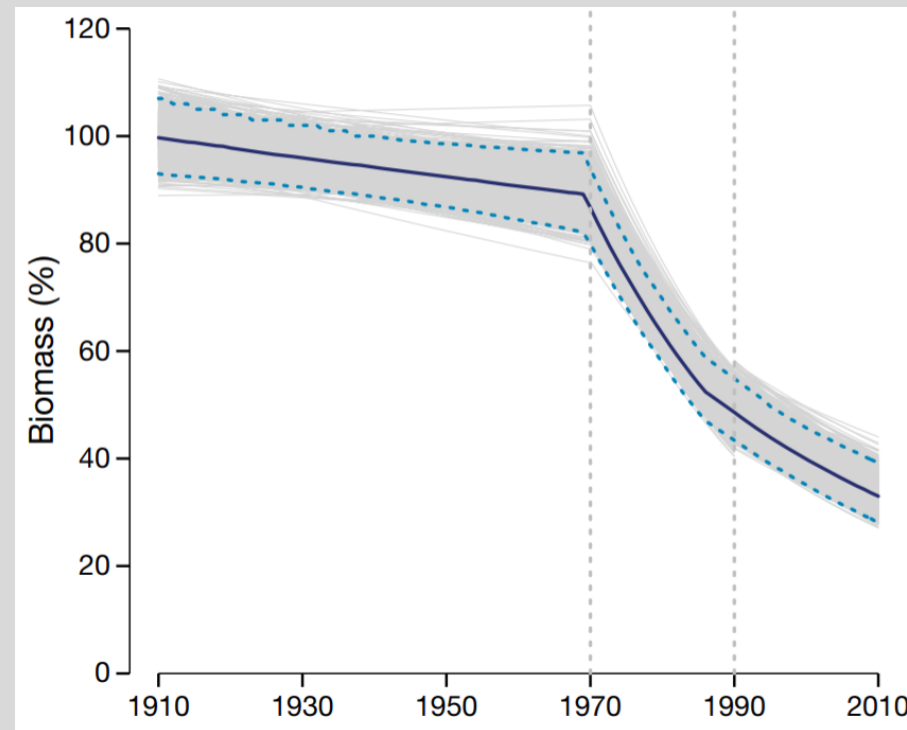
# Conscious

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# Declining Biomass

Global biomass trends for predatory fish, 1910-2010



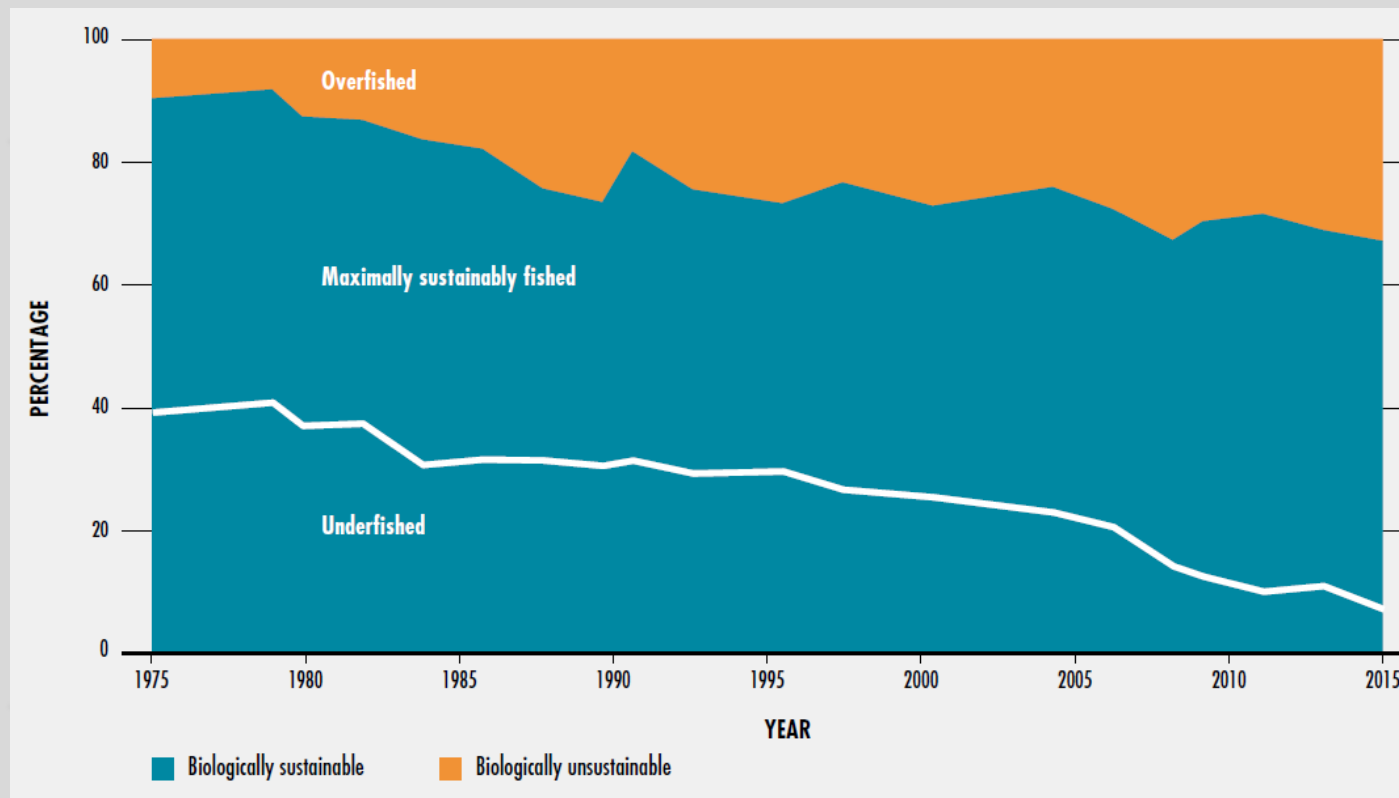
Source: Christensen et al., 2014

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# Worsening State of Fish Stocks

Global trends in the state of the world's marine fish stocks, 1974-2015



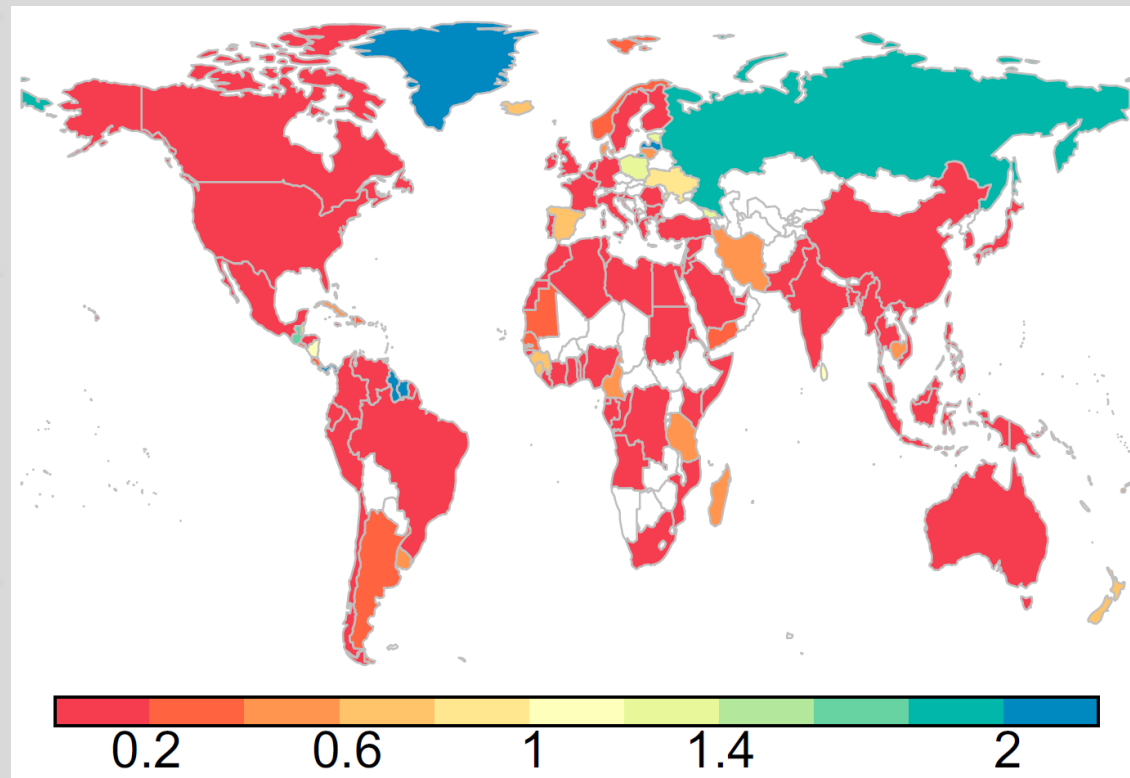
Source: FAO, 2018

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# Declining Productivity

Catch per unit of effective effort in 2015, compared to 1950



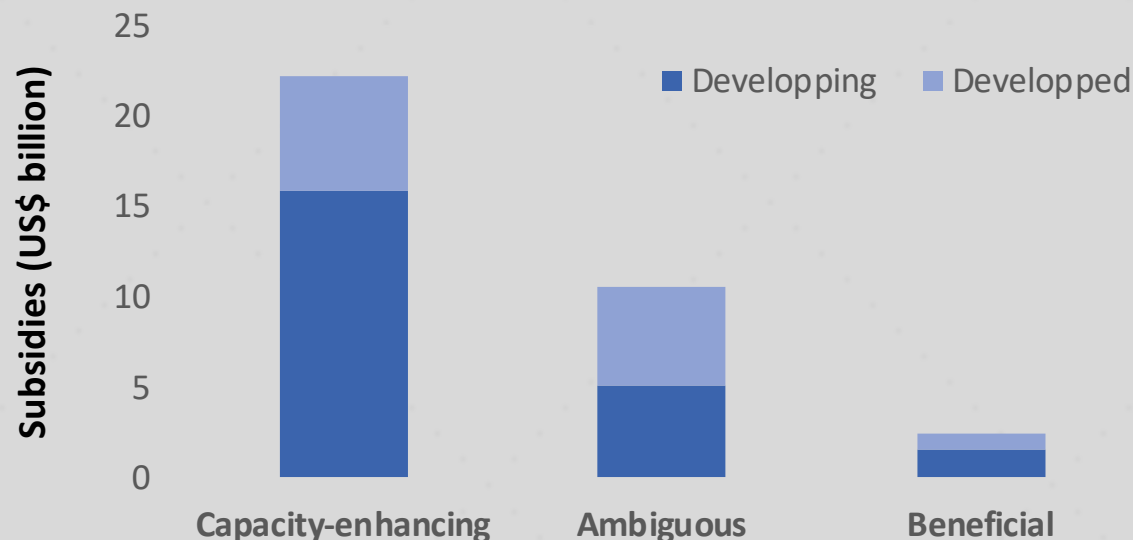
Source: Rousseau et al., 2019

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# What About Subsidies?

- Fisheries **subsidies** contribute to **unsustainable levels** of fishing worldwide
- They artificially **lower the costs** of fishing → often increase the levels of fishing
- Not all subsidies have the same impacts



Source: Sumaila et al., 2019

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# Development Implications

- A threat to the **livelihoods, food security and economic development interests** in developing countries and LDCs who rely on fishing and fishing-related activities
- A few concrete numbers:



Fish represents more than 50% of average animal protein intake in some developing countries and LDCs



Fisheries are estimated to support a total of 260 million jobs worldwide, 78% of which in developing countries



In 16 LDCs, fishery exports are in the top five merchandise exports

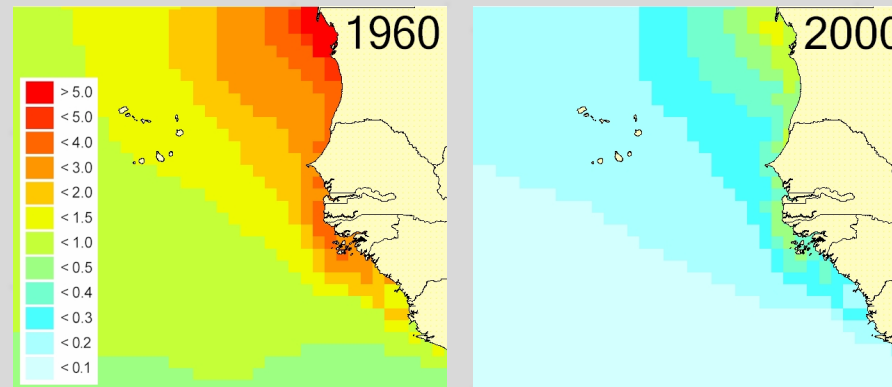


Healthy fisheries are crucial for realising the SDGs

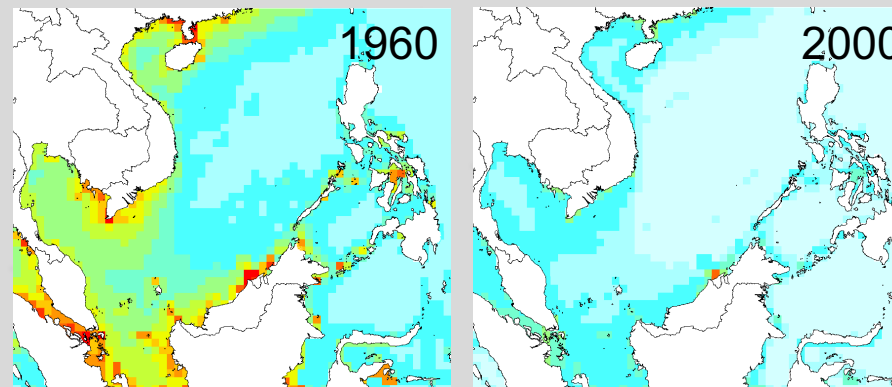


# Decrease in Fish Biomass

West Africa



South China Sea



Source: Christensen et al., 2004; Christensen et al., 2003

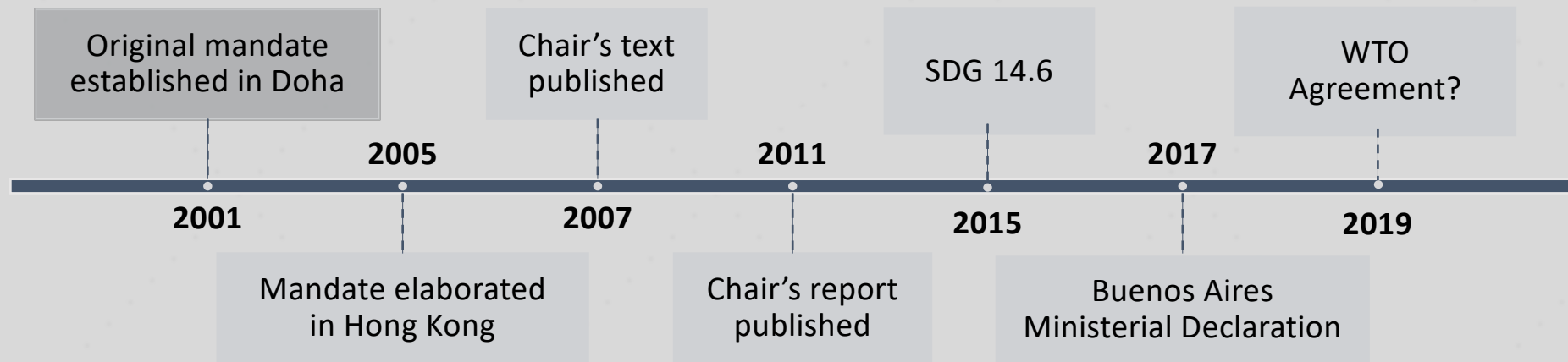
A large school of fish, possibly sardines, swimming in clear blue water. The fish are densely packed and moving in a coordinated manner, creating a sense of movement and direction. The water is a deep blue, and the fish have silvery, reflective scales.

# Impatient

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# Time For an Outcome!



- Mandate established almost 20 years ago and situation has worsened
- Benefit from the SDG momentum, an opportunity not to miss
- A crucial test for the SDGs as a whole and their credibility
- Now or never?



A large school of fish, possibly sardines, swimming in clear blue water. The fish are densely packed and move in a coordinated pattern, creating a sense of movement and unity. The water is a deep blue, and the fish have silvery scales that catch the light.

# Pragmatic Idealists

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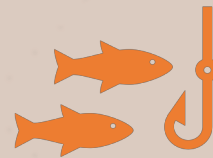


# Negotiations in a Nutshell



## **Illegal, unreported and unregulated (IUU) fishing**

Prohibition of subsidies to the vessels/operators engaged in IUU fishing



## **Overfished stocks**

Prohibition of subsidies to the fishing of stocks that are assessed as overfished

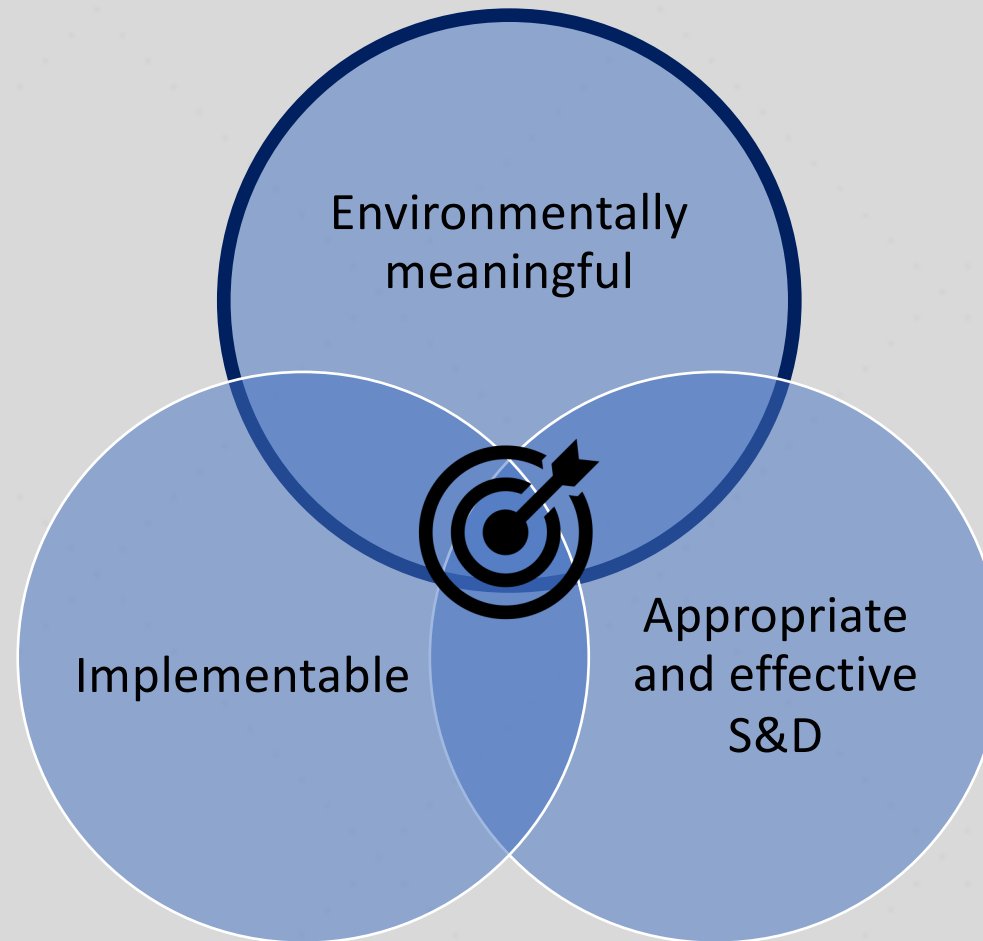


## **Overfishing and overcapacity**

Disciplines on subsidies that contribute to overfishing & overcapacity more broadly



# A Matter of Balance



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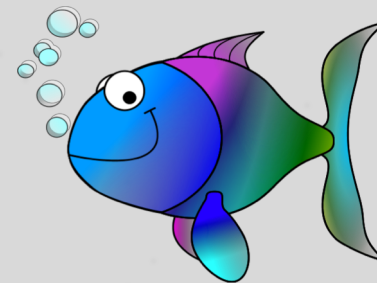
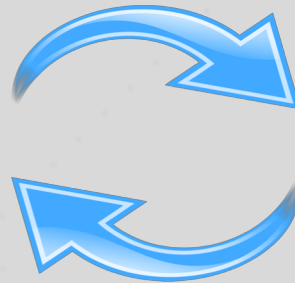
# A Few Considerations for Success

- Let's get a Chair!
- Do not reinvent the wheel and rely as much as possible on existing concepts, norms and processes
- Think holistically, recognising the importance of fisheries subsidies negotiations in the broader SDG framework.
- Assess where reform would be useful anyway
- Strategically focus S&D where it is really needed from a development perspective

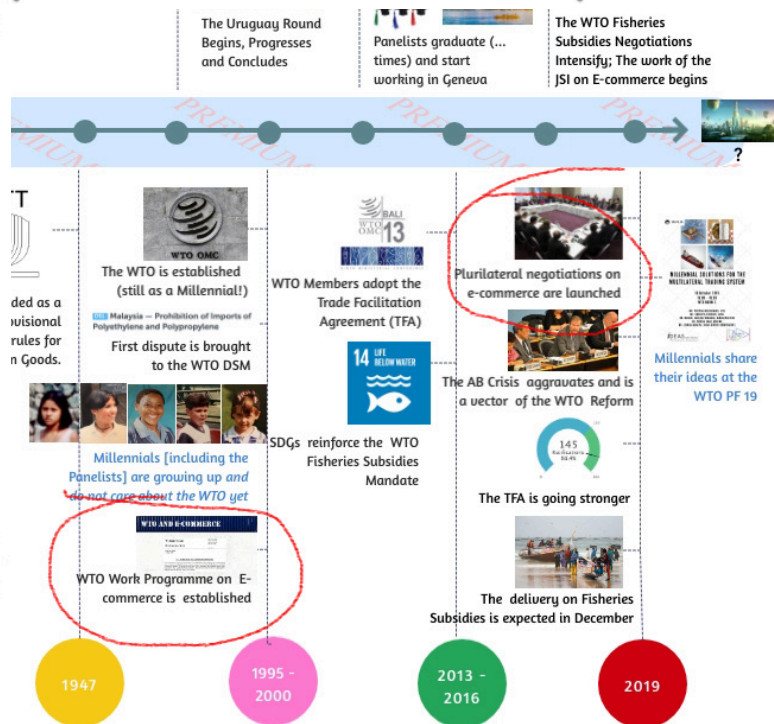


# In Conclusion

- The sustainability of fisheries is crucial in many ways for development and human well-being more generally
- A meaningful WTO agreement could significantly contribute to steer global fishing activity in a more sustainable direction
- What the WTO can do for the fish (and humans) **AND** what fisheries subsidies negotiations can do for the WTO!



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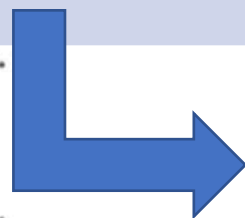
# E-Commerce

*Manuel Sánchez Miranda*  
*IHEID / King & Spalding (Geneva)*

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# State of Play: E-Commerce Negotiations



Ongoing. Parallel / separate track.

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# State of Play: JS Focus Groups

## --> Streamlined Texts

Focus Group A:  
Facilitating e-commerce

Focus Group B:  
Non-discrimination,  
liability, data flows,  
access to internet

Focus Group C:  
Consumer trust and  
protection; data  
privacy

Focus Group D:  
Cross-cutting issues

Focus Group E:  
Telecommunications

Focus Group F:  
Market access

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# Possible Negotiated Outcome

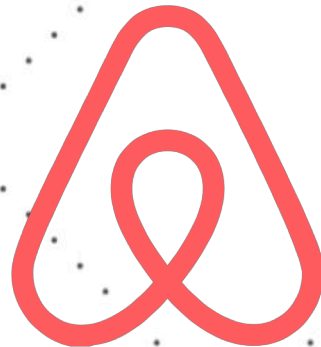
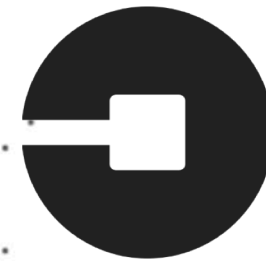
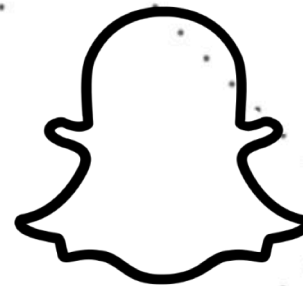
- Delivery by MC12 in Nur-Sultan (Astana), June 2020
- Approach 1: Scheduled commitments
- Approach 2: Plurilateral agreement
- Must align with WTO legal framework
  - Goods
  - Services
  - Intellectual Property
  - Other issues (as in RTAs)?

# Entrepreneurial



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# Unicorns Created by Millennials



stripe



ByteDance  
字节跳动



shopify

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# Tech-savvy



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# Frugal



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# The floor is yours!

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# The Mentimeter Results

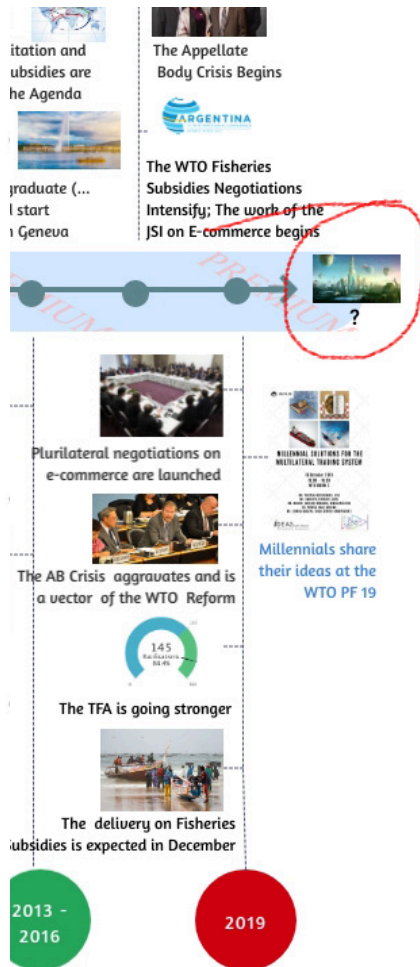
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What is the most important characteristic of Millennial Generation?

Mentimeter



20



# What is next?

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