



EN, FR, ES



## MILLENNIAL SOLUTIONS FOR THE MULTILATERAL TRADING SYSTEM

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**DR. PAMELA UGAZ, UNCTAD**  
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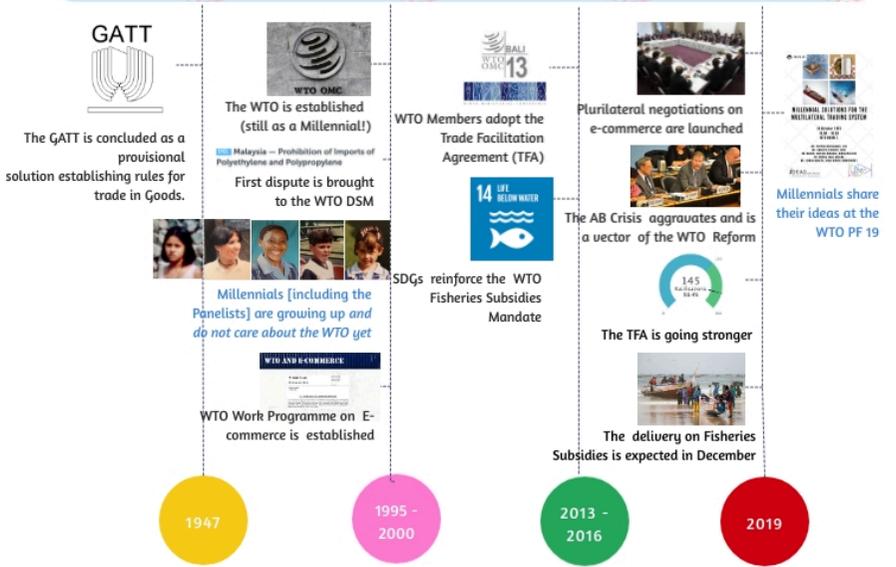
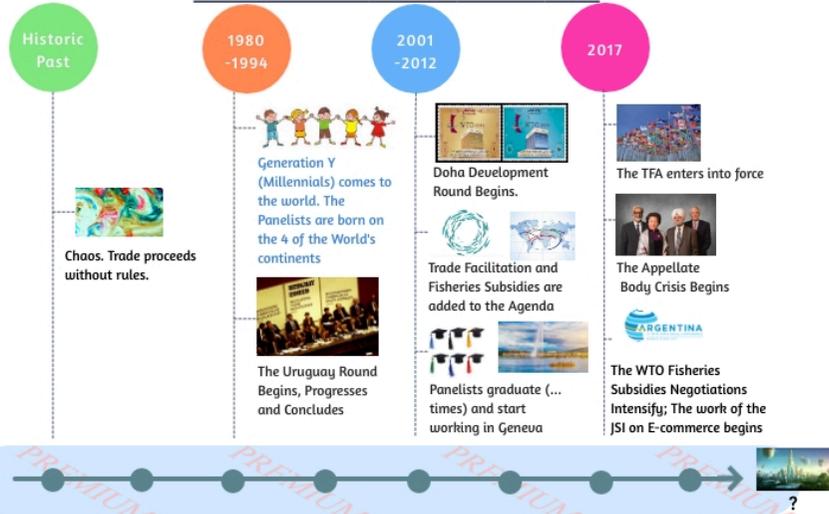
**IDEAS** centre Geneva  
Partnership for development



TIMELINE

# The History of the Global Trade [and certain Millennials]

from the Past to the Future



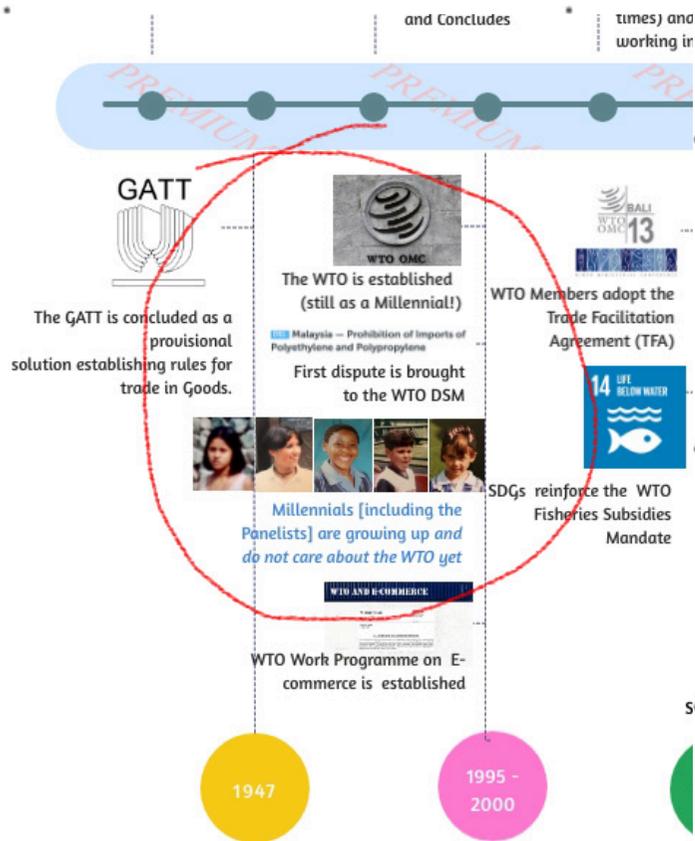
# Our Mentimeter

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What is the most important characteristic of  
Millennial Generation?

 Mentimeter

 0



# Millennials – the Panelists and... the WTO!

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# Born in the 80es

Born in a different era

On the  
different  
"sides"

In the 5 countries

On the 4 continents

**NB: 178 y.o. together and 35.6 on average!**

CREATED USING  
**POWTOON**

SOVIET UNION

CHINA

INDIA

PAKISTAN

FRANCE

EAST GERMANY

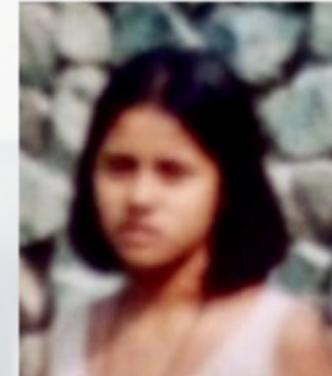
WEST GERMANY

SOUTH GERMANY

TURKEY

YUGOSLAVIA

# Schooled [and more] in the 90es



Meanwhile...



# In 2000es... (and on)

many degrees:

made in...

5 Bachelor's

9 Master's & Spec. graduate

2 PhDs (+ 2 in progress)



mics.com

NB: [Over] Educated...

all images © jorge cham

CREATED USING  
**POWTOON**

# Next...

**67**

[cumulative] years of work,  
including

**39**

in trade  
in [at least]

**13**

countries

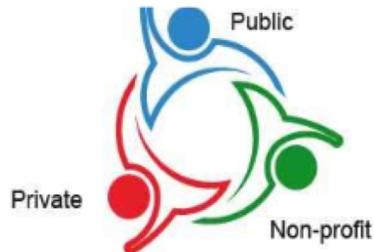
[Adventurous  
global  
citizens...]

**ACWL**



UNITED NATIONS  
UNCTAD

**KING &  
SPALDING**



**IISD**

**iDEAS** centre Geneva  
Partnership for development

CREATED USING  
**POWTOON**

# Some focus trade areas / tasks:

Settlement of trade-related disputes

E-commerce

STES

Fisheries subsidies

TPRM

Accessions

Investment Facilitation

WTO Reform

Trade facilitation

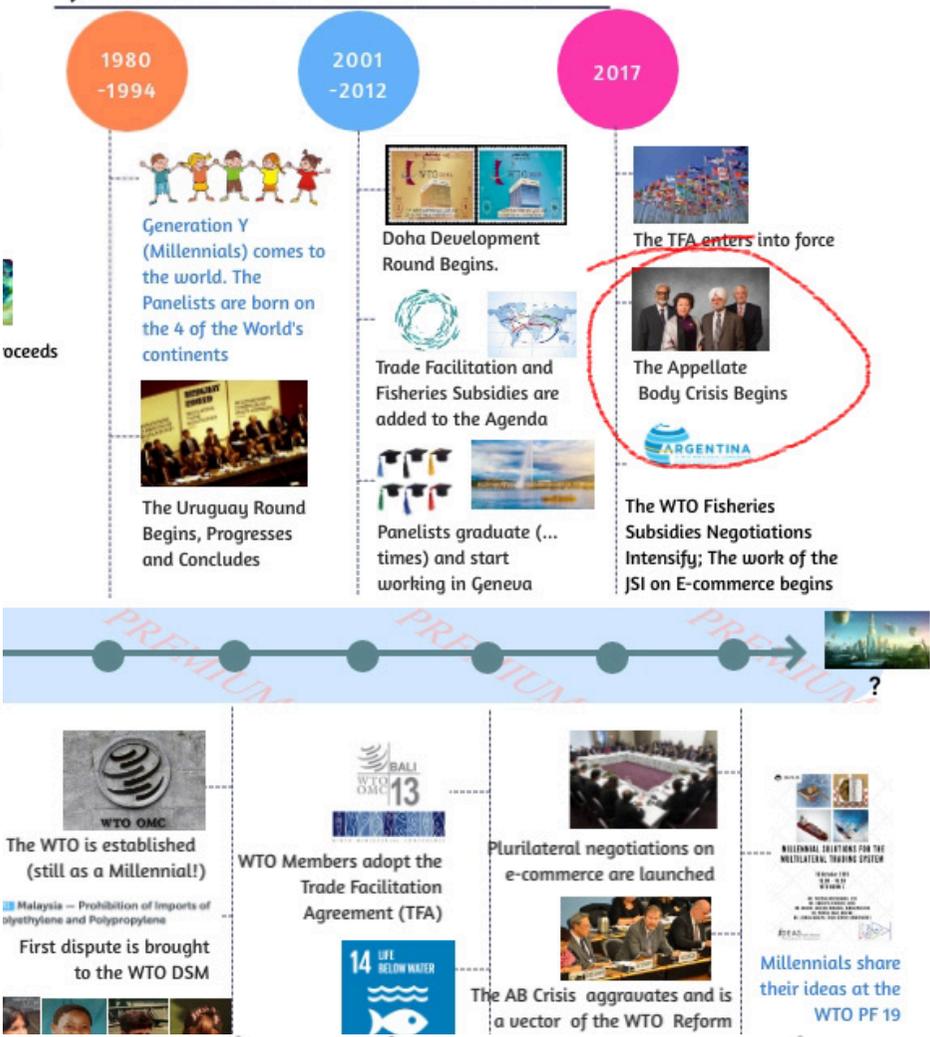


**And also...**

***we are a TEAM!***

CREATED USING  
**POWTOON**





# Dispute Settlement

*Kholofelo Kugler*  
 ACWL

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# The Main Issues Causing the Current AB Deadlock

- Rule 15
- 90-day deadline
- Interpretation of law vs. facts
- “Advisory opinions”
- Precedent

# Collaborative / Inclusive



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# Results / Goal-Oriented



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# Transparent



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# Feedback-Focused

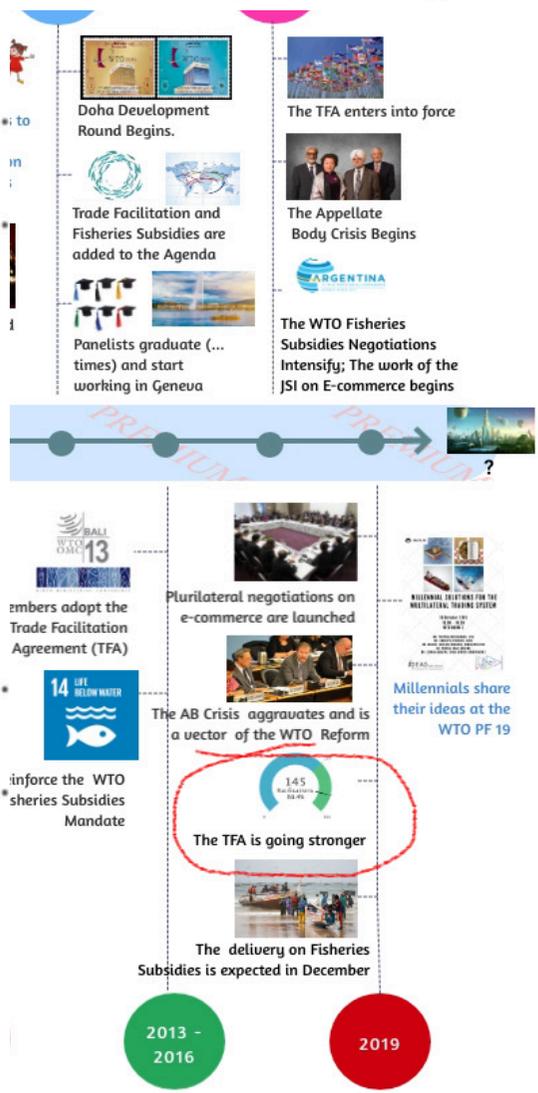


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# The Silver Bullet?



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# Trade Facilitation

*Pamela Ugaz*  
 UNCTAD

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# Why are Millennials important for TFA implementation?

Generation X  
1960-79



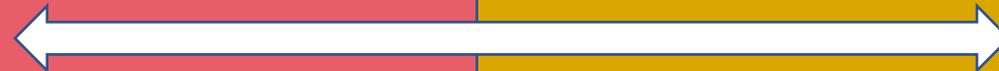
Negotiations  
2004-13

Millennials  
1980-94



Implementation  
2017-2038

Generation Z  
1995-2010



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# Hurdles in the TFA implementation



Financial challenges



Resistance to change



Development challenges

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## Financial challenges



Fundraising



Finding the right balance



## Team-oriented



Regional approach



Enquiry point



Transparency



Single Window



Test procedures

- South-south cooperation
- Regional Value Chain
- Increased trade and Diversification
- Harmonization
- Intra-regional to inter-regional

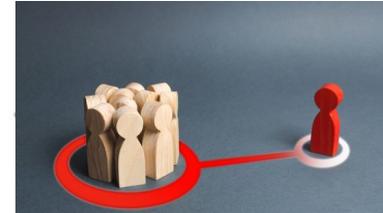
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# Resistance to change



Automation



Silo Mentality



# Flexibility

Change management



Technologies



Coaching



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# Development challenges



Infrastructure



Human resources



Basic needs



# Global-Citizenry

Special and Differential Treatment



Self-determination



Economic Inclusion



Costs



Diversification



SMEs



Revenue



FDI

Human Development



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## Two messages



**For governments:**  
Include Millennials in  
the TF committees

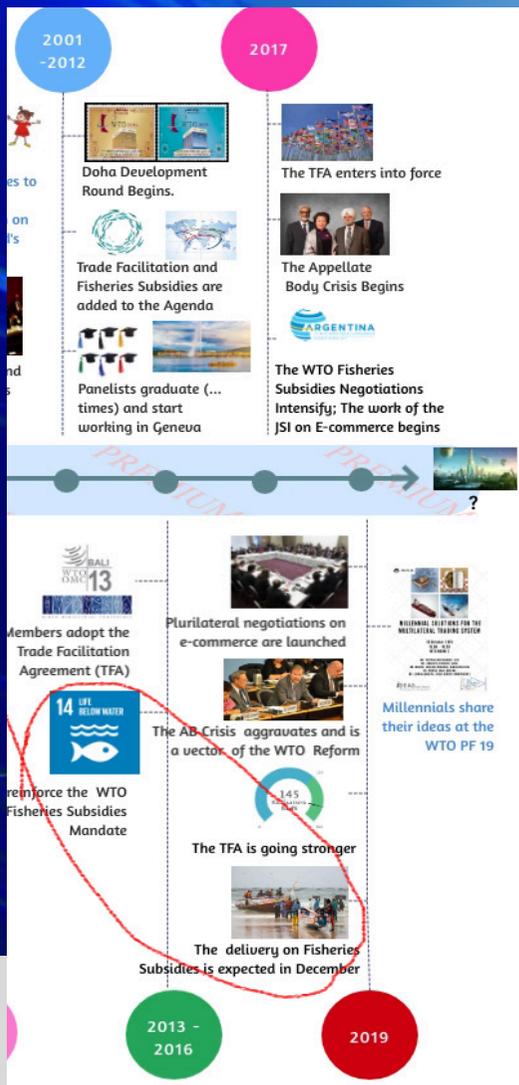


**For Millennials:**  
Participate actively in  
trade facilitation reforms

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# Fisheries Subsidies Negotiations

Tristan Irschlinger, IISD



# Three Millennial Characteristics to Succeed on Fisheries Subsidies



- Conscious (the Why)
- Impatient (the When)
- Pragmatic idealists (the How)

A large school of fish, possibly sardines, swimming in clear blue water. The fish are densely packed and moving in a coordinated pattern, creating a sense of movement and unity. The water is a vibrant blue, and the fish are silvery with a hint of yellow on their sides.

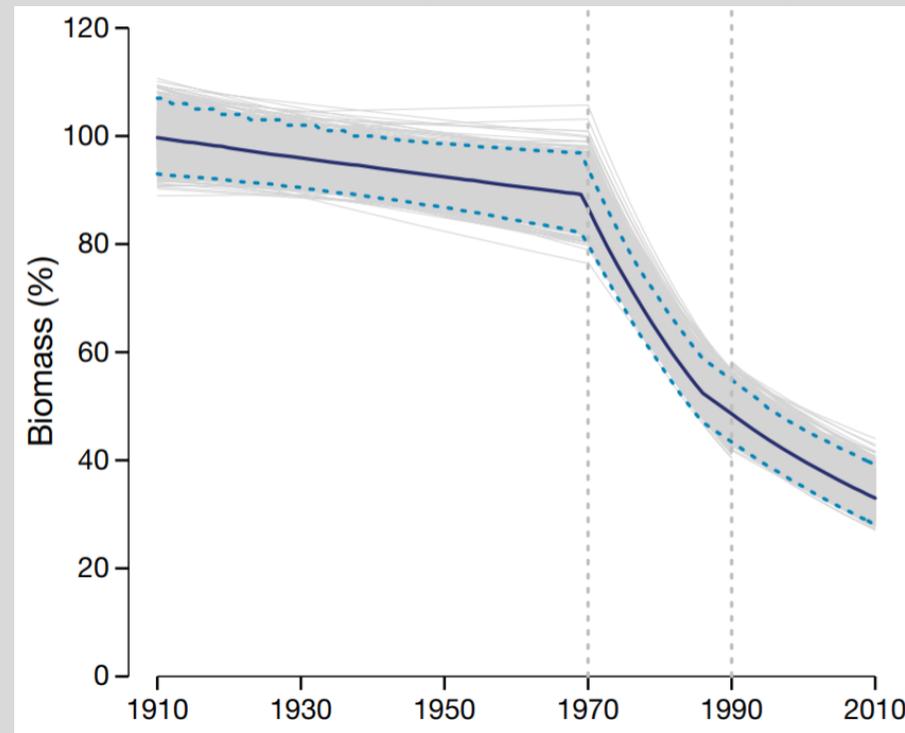
Conscious

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# Declining Biomass

Global biomass trends for predatory fish, 1910-2010



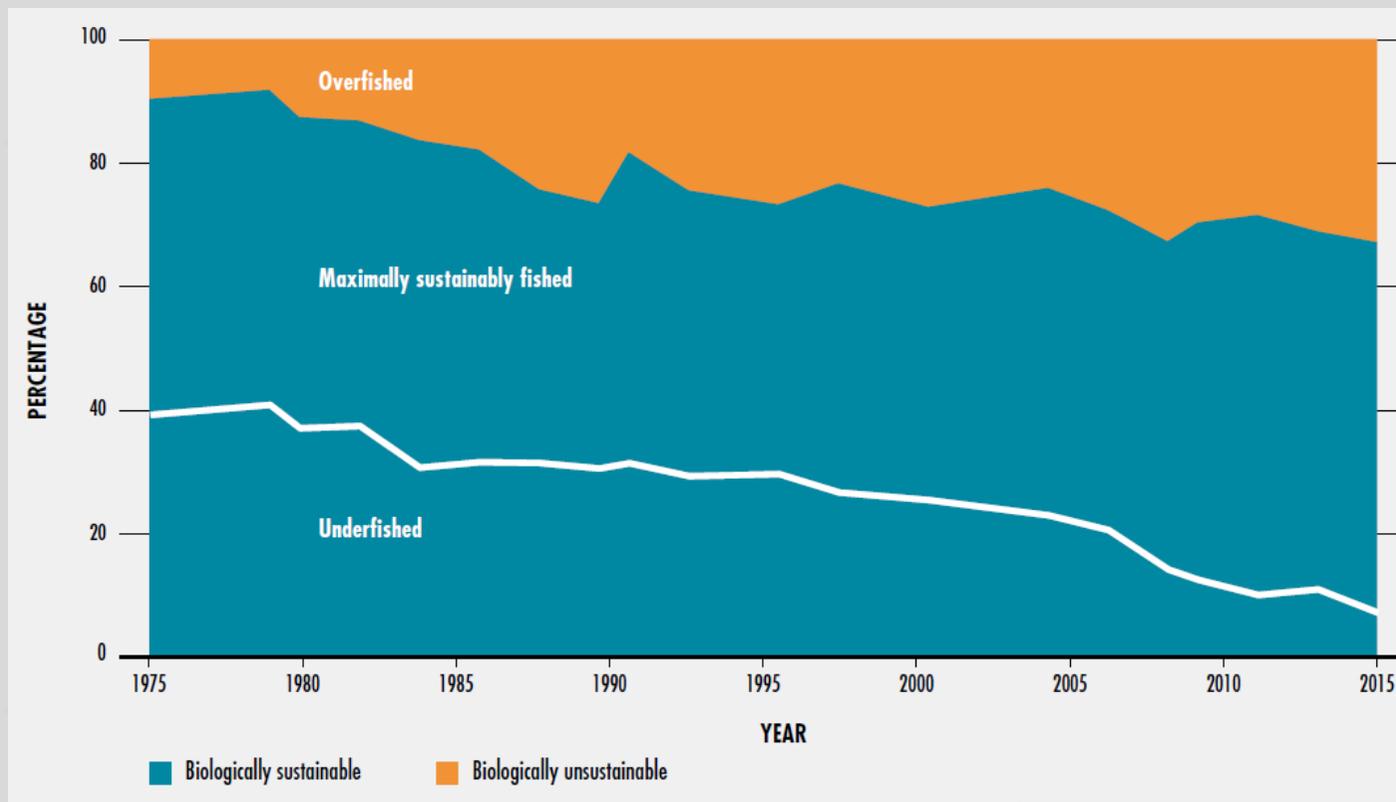
Source: Christensen et al., 2014

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# Worsening State of Fish Stocks

Global trends in the state of the world's marine fish stocks, 1974-2015



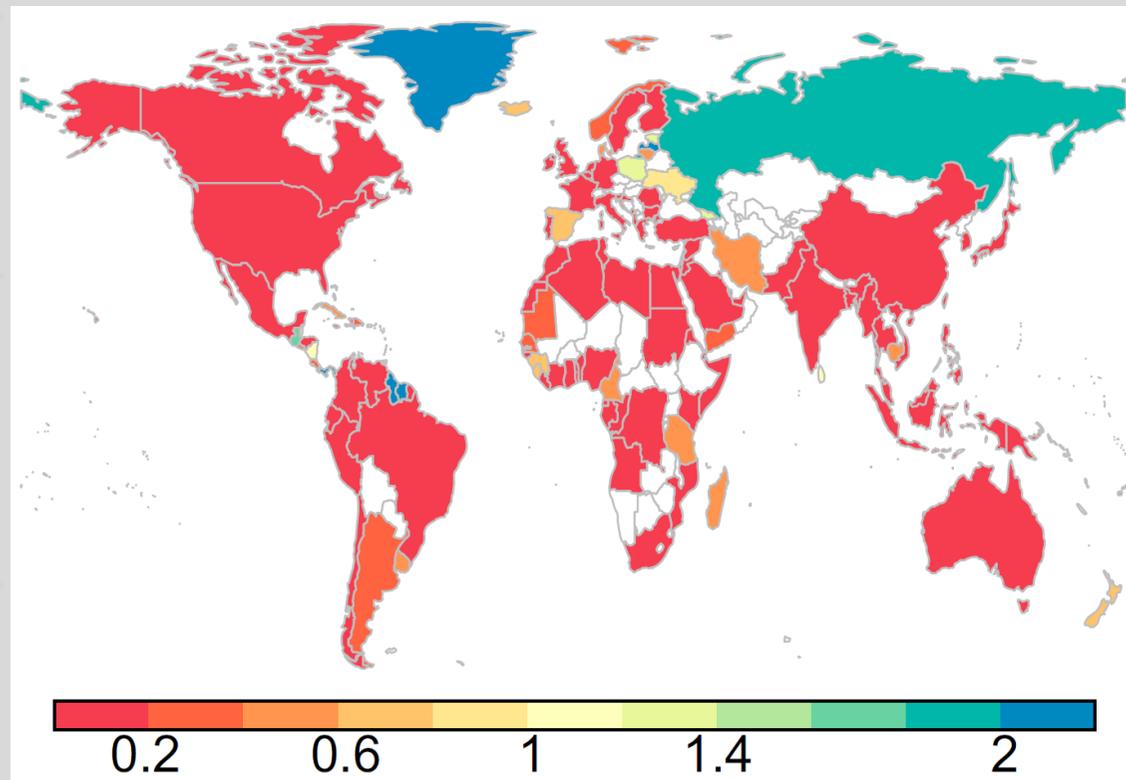
Source: FAO, 2018

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# Declining Productivity

Catch per unit of effective effort in 2015, compared to 1950



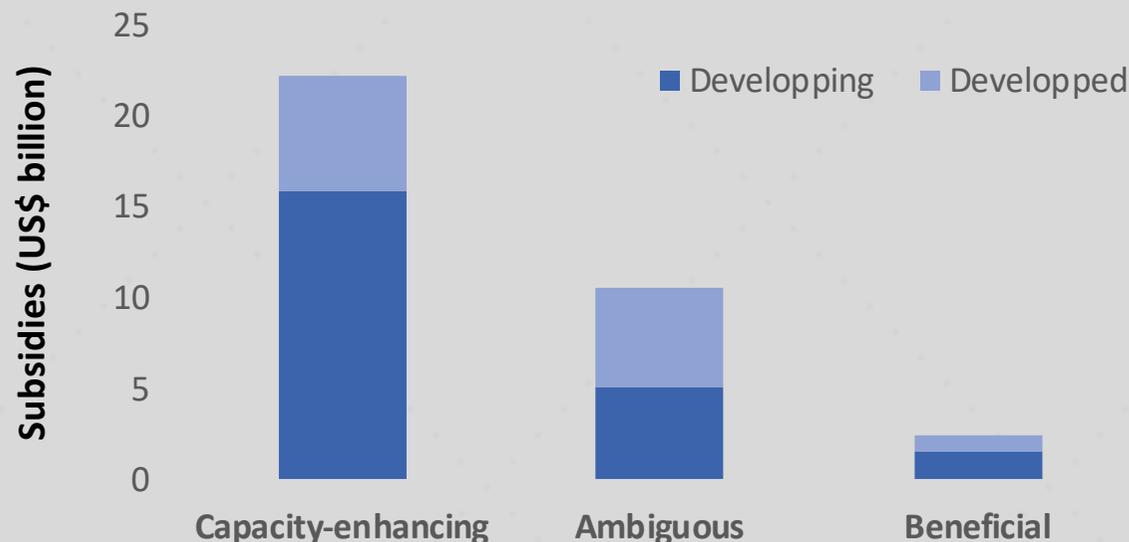
Source: Rousseau et al., 2019

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# What About Subsidies?

- Fisheries **subsidies** contribute to **unsustainable levels** of fishing worldwide
- They artificially **lower the costs** of fishing → often increase the levels of fishing
- Not all subsidies have the same impacts



Source: Sumaila et al., 2019

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# Development Implications

- A threat to the **livelihoods, food security and economic development interests** in developing countries and LDCs who rely on fishing and fishing-related activities
- A few concrete numbers:



Fish represents more than 50% of average animal protein intake in some developing countries and LDCs



Fisheries are estimated to support a total of 260 million jobs worldwide, 78% of which in developing countries



In 16 LDCs, fishery exports are in the top five merchandise exports

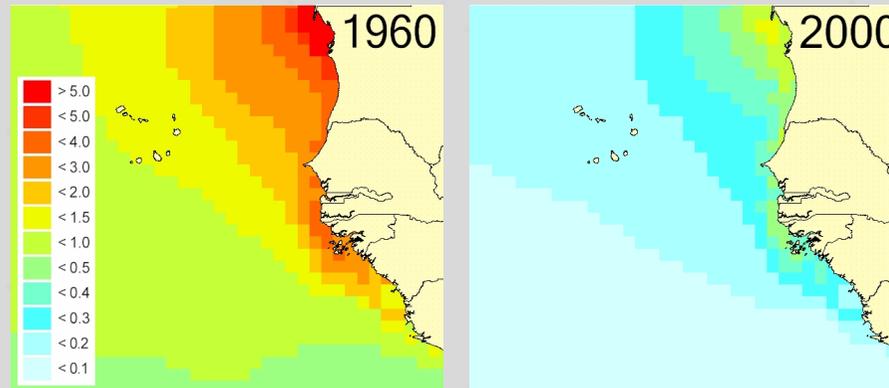


Healthy fisheries are crucial for realising the SDGs

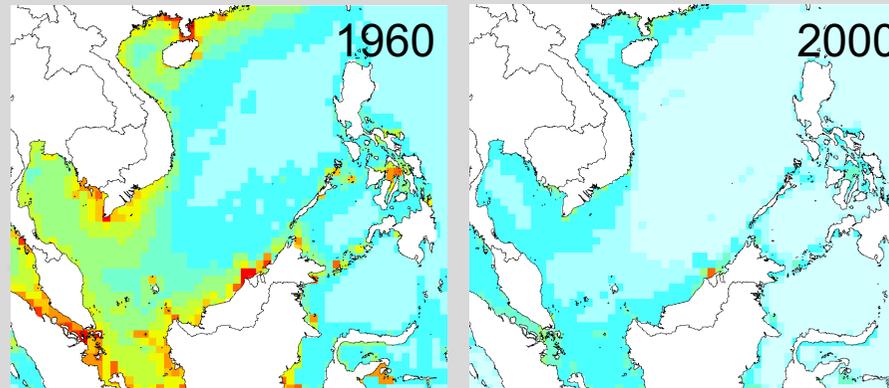


# Decrease in Fish Biomass

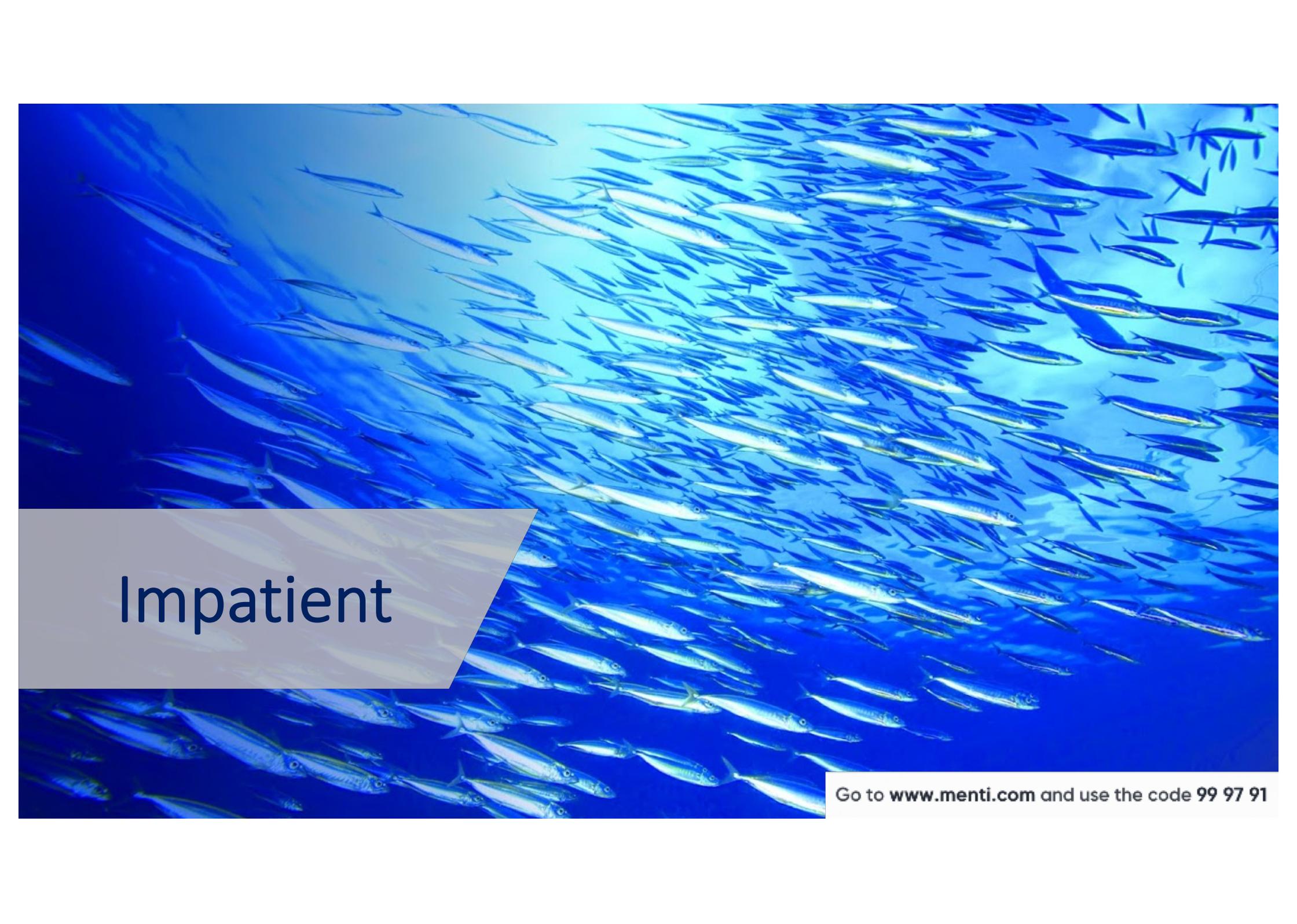
West Africa



South China Sea



Source: Christensen et al., 2004; Christensen et al., 2003

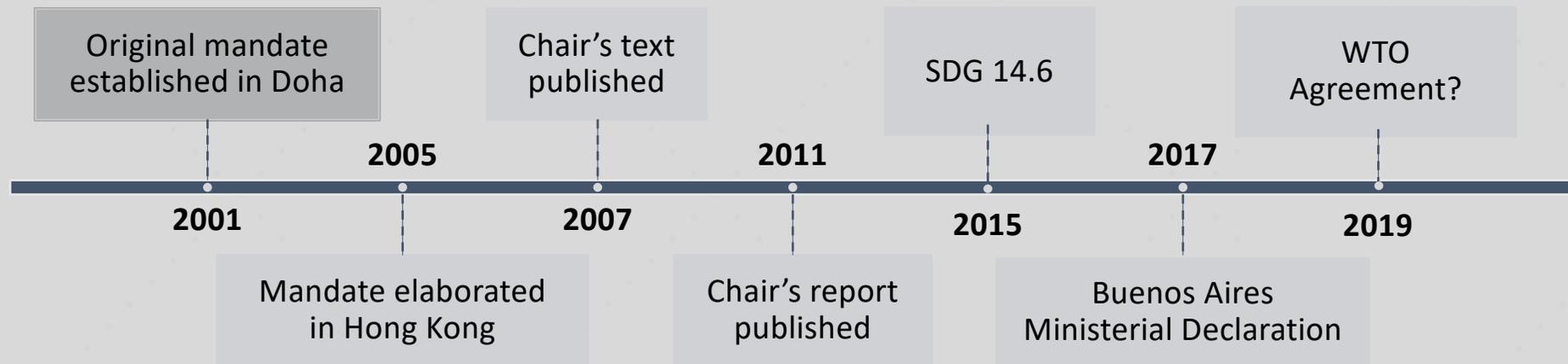
A large school of fish, likely sardines or anchovies, swimming in clear blue water. The fish are densely packed and moving in a coordinated pattern, creating a sense of movement and depth. The water is a vibrant blue, and the fish are silvery with a hint of yellow on their sides.

Impatient

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# Time For an Outcome!



- Mandate established almost 20 years ago and situation has worsened
- Benefit from the SDG momentum, an opportunity not to miss
- A crucial test for the SDGs as a whole and their credibility
- Now or never?

A large school of fish, likely sardines or anchovies, swimming in clear blue water. The fish are densely packed and moving in a coordinated pattern, creating a sense of movement and depth. The water is a vibrant blue, and the fish have silvery scales that catch the light.

# Pragmatic Idealists

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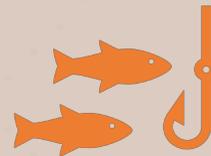


# Negotiations in a Nutshell



## **Illegal, unreported and unregulated (IUU) fishing**

Prohibition of subsidies to the vessels/operators engaged in IUU fishing



## **Overfished stocks**

Prohibition of subsidies to the fishing of stocks that are assessed as overfished

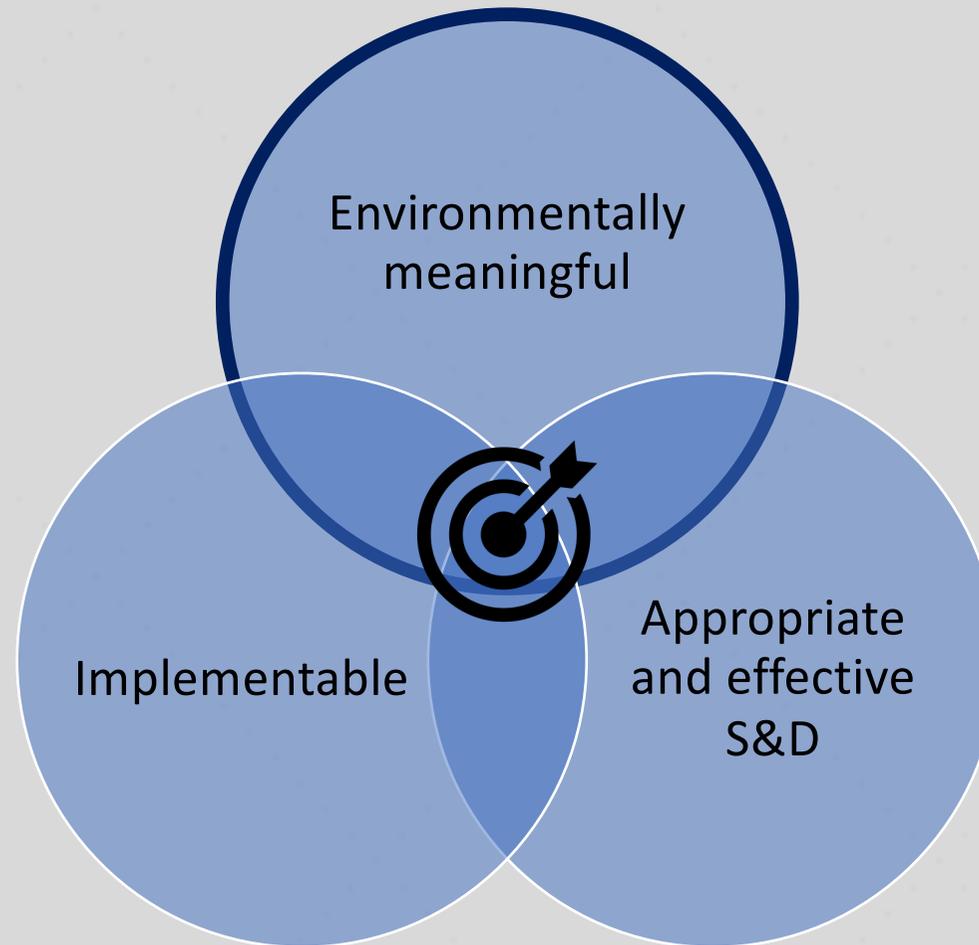


## **Overfishing and overcapacity**

Disciplines on subsidies that contribute to overfishing & overcapacity more broadly



# A Matter of Balance



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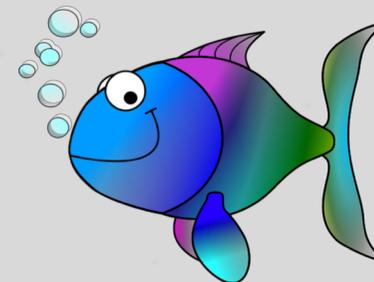
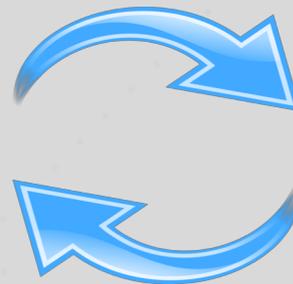
# A Few Considerations for Success

- Let's get a Chair!
- Do not reinvent the wheel and rely as much as possible on existing concepts, norms and processes
- Think holistically, recognising the importance of fisheries subsidies negotiations in the broader SDG framework.
- Assess where reform would be useful anyway
- Strategically focus S&D where it is really needed from a development perspective

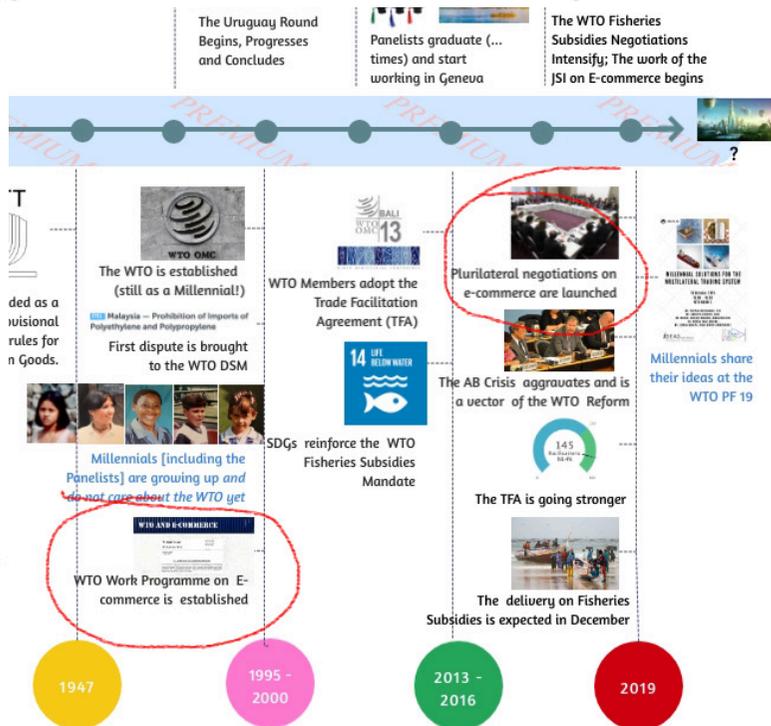


# In Conclusion

- The sustainability of fisheries is crucial in many ways for development and human well-being more generally
- A meaningful WTO agreement could significantly contribute to steer global fishing activity in a more sustainable direction
- What the WTO can do for the fish (and humans) **AND** what fisheries subsidies negotiations can do for the WTO!



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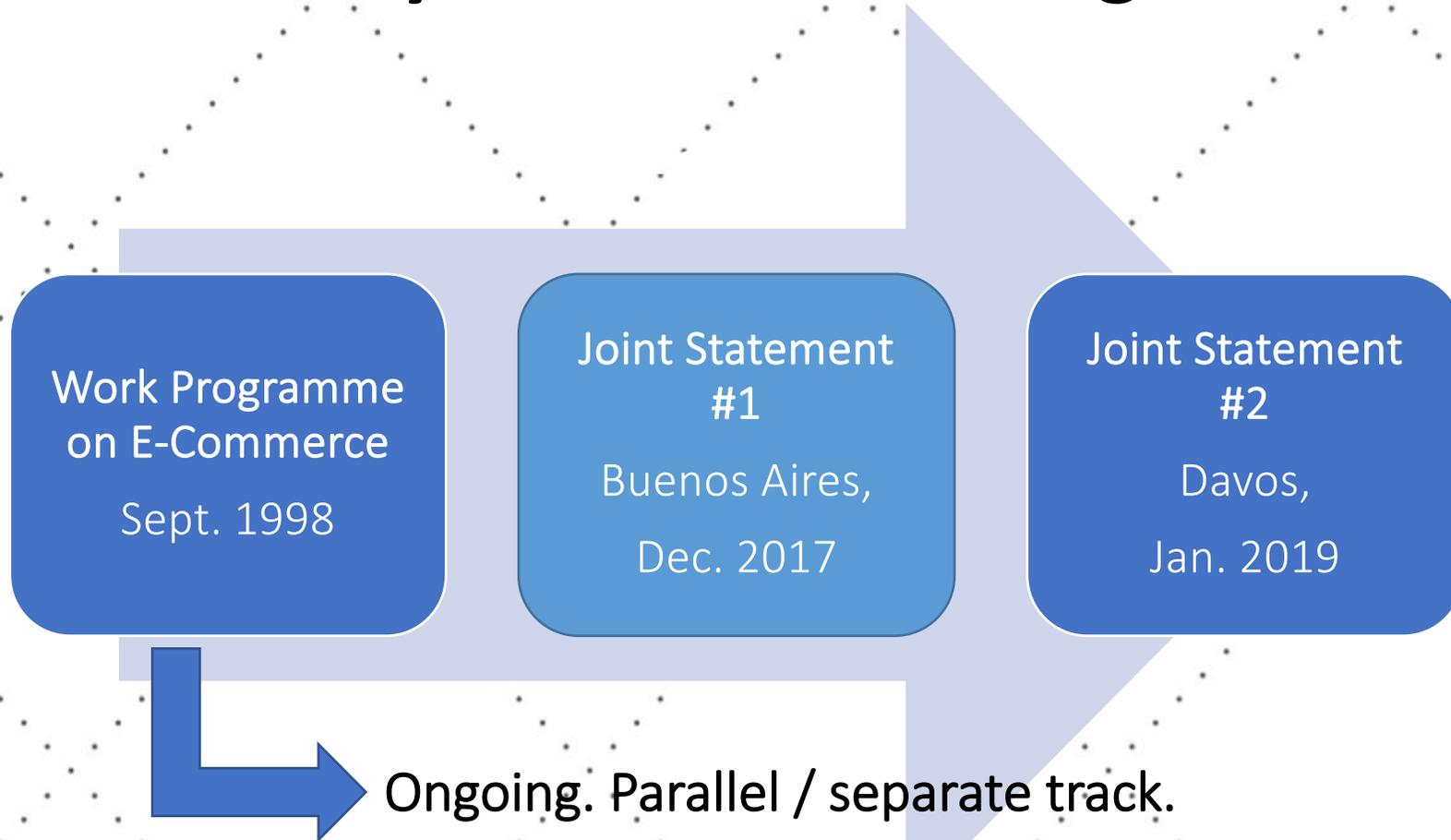


# E-Commerce

*Manuel Sánchez Miranda  
IHEID / King & Spalding (Geneva)*

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# State of Play: E-Commerce Negotiations



# State of Play: JS Focus Groups

## --> Streamlined Texts

Focus Group A:  
Facilitating e-commerce

Focus Group B:  
Non-discrimination,  
liability, data flows,  
access to internet

Focus Group C:  
Consumer trust and  
protection; data  
privacy

Focus Group D:  
Cross-cutting issues

Focus Group E:  
Telecommunications

Focus Group F:  
Market access

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# Possible Negotiated Outcome

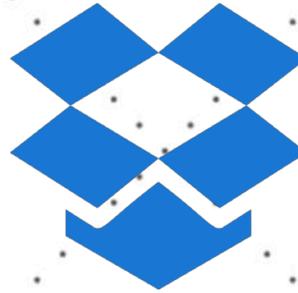
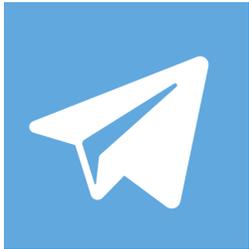
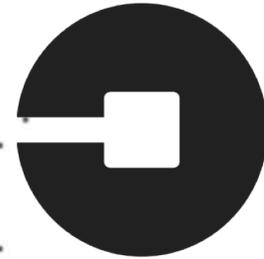
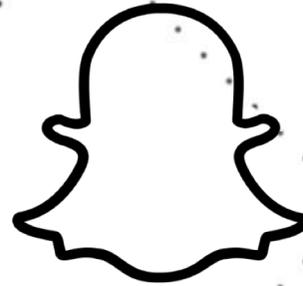
- Delivery by MC12 in Nur-Sultan (Astana), June 2020
- Approach 1: Scheduled commitments
- Approach 2: Plurilateral agreement
- Must align with WTO legal framework
  - Goods
  - Services
  - Intellectual Property
  - Other issues (as in RTAs)?

# Entrepreneurial



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# Unicorns Created by Millennials



stripe



ByteDance  
字节跳动



shopify

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# Frugal



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**The floor is yours!**

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